Registration number: 00866396

# Waterlooville Golfers Limited

(A company limited by guarantee)

Annual Report and Financial Statements

for the Year Ended 31 December 2019

MMO Limited Wellesley House 204 London Road Waterlooville Hampshire PO7 7AN

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## **Company Information**

Directors

Mr A Hadfield Mr MK Pinhorn Mr R Barlow

Mr S E P Murray

Company secretary

Mr M Wycherley

Registered office

Cherry Tree Avenue Cowplain Waterlooville Hampshire PO8 8AP

Auditors

MMO Limited Wellesley House 204 London Road Waterlooville Hampshire PO7 7AN

### Directors' Report for the Year Ended 31 December 2019

The directors present their report and the financial statements for the year ended 31 December 2019.

#### Directors of the company

The directors who held office during the year were as follows:

Mr A Hadfield

Mr MK Pinhorn

Mr R Barlow

Mr B Purdy (Resigned 15 March 2019)

Mr S E P Murray (appointed 15 March 2019)

#### Principal activity

The principal activity of the company is the operation of a members golf club.

#### Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

#### Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

| Approved by the Board on and signed on its behalf by: |  |  |  |
|---|--|--|--|
| Mr M Wycherley Company secretary                      |  |  |  |

#### Statement of Directors' Responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards has been followed, subject to any material departures
  disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Independent Auditor's Report to the Members of Waterlooville Golfers Limited

#### Opinion

We have audited the financial statements of Waterlooville Golfers Limited (the 'company') for the year ended 31 December 2019, which comprise the Statement of Income and Retained Earnings, Balance Sheet, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 Section 1A 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its profit for the
  year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- · have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

### Independent Auditor's Report to the Members of Waterlooville Golfers Limited

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies
  regime and take advantage of the small companies' exemptions in preparing the Directors' Report and from
  the requirement to prepare a Strategic Report.

### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 3], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### Independent Auditor's Report to the Members of Waterlooville Golfers Limited

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

| Gillian McIntosh (Senior Statutory Auditor) For and on behalf of MMO Limited, Statutory Auditor |
|---|
| Wellesley House<br>204 London Road<br>Waterlooville<br>Hampshire<br>PO7 7AN                     |
| Date:   |

## Statement of Income and Retained Earnings for the Year Ended 31 December 2019

|  | Note | 2019<br>£ | 2018<br>£ |
|--|------|-----------|-----------|
| Turnover                                     |      | 1,291,439 | 1,217,359 |
| Cost of sales                                |      | (495,200) | (487,072) |
| Gross profit                                 |      | 796,239   | 730,287   |
| Administrative expenses                      |      | (758,556) | (746,622) |
| Operating profit/(loss)                      |      | 37,683    | (16,335)  |
| Other interest receivable and similar income |      | 1,204     | 159       |
| Interest payable and similar charges         |      | (23,263)  | (4,571)   |
|  |      | (22,059)  | (4,412)   |
| Profit/(loss) before tax                     | 3    | 15,624    | (20,747)  |
| Profit/(loss) for the financial year         |      | 15,624    | (20,747)  |
| Retained earnings brought forward            |      | 405,015   | 425,762   |
| Retained earnings carried forward            |      | 420,639   | 405,015   |

### (Registration number: 00866396) Balance Sheet as at 31 December 2019

|   | Note | 2019<br>£ | 2018<br>£ |
|---|------|-----------|-----------|
| Fixed assets  |      |           |           |
| Tangible assets   | 5    | 697,588   | 704,582   |
| Investments   |      | 39,567    | 39,567    |
|   |      | 737,155   | 744,149   |
| Current assets  |      |           |           |
| Stocks  | 7    | 15,235    | 51,397    |
| Debtors   | 8    | 436,683   | 40,370    |
| Cash at bank and in hand                                |      | 254,093   | 139,164   |
|   |      | 706,011   | 230,931   |
| Creditors: Amounts falling due within one year          | 9    | (451,936) | (432,973) |
| Net current assets/(liabilities)                        |      | 254,075   | (202,042) |
| Total assets less current liabilities                   |      | 991,230   | 542,107   |
| Creditors: Amounts falling due after more than one year | 9    | (570,591) | (137,092) |
| Net assets  |      | 420,639   | 405,015   |
| Capital and reserves                                    |      |           |           |
| Profit and loss account                                 |      | 420,639   | 405,015   |
| Total equity  |      | 420,639   | 405,015   |

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

| Approved and authorised by the Board on and signed on its behalf by: | signed on its behalf by: |  |  |
|--|--------------------------|--|--|
|  |                          |  |  |
|  |                          |  |  |
|  |                          |  |  |
| Mr MK Pinhorn  |                          |  |  |
| Director   |                          |  |  |

### Notes to the Financial Statements for the Year Ended 31 December 2019

#### 1 General information

The company is a private company limited by share capital, incorporated in England & Wales.

The maximum contribution in the event of the company being wound up is limited to £1 per member (including members who have ceased to be a member within one year).

The address of its registered office is: Cherry Tree Avenue Cowplain Waterlooville Hampshire PO8 8AP England and Wales

#### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

All figures are presented in British Sterling which is the functional currency of the company, and are rounded to the nearest £1.

#### Group accounts not prepared

The company has taken advantage of the exemptions provided by section 399 of the Companies Act 2006 and accordingly no group accounts have been prepared incorporating the results for the year of The Waterlooville (Portsmouth) Golf Club Ltd.

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

#### Subscriptions

These are credited in the year to which they relate. Subscriptions for life memberships have been apportioned over a period of 15 years in accordance with the terms of the offer made to members in 2009.

#### Notes to the Financial Statements for the Year Ended 31 December 2019

#### Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

#### Asset class

Fixtures and fittings
Plant and machinery
Clubhouse and course extensions
New clubhouse extension
Computer equipment

#### Depreciation method and rate

12.5% straight line basis
20% straight line basis
Straightline over the lease term
2% straight line
33.3% straight line basis

#### **Business combinations**

Business combinations are accounted for using the purchase method. The consideration for each acquisition is measured at the aggregate of the fair values at acquisition date of assets given, liabilities incurred or assumed, and equity instruments issued by the group in exchange for control of the acquired, plus any costs directly attributable to the business combination. When a business combination agreement provides for an adjustment to the cost of the combination contingent on future events, the group includes the estimated amount of that adjustment in the cost of the combination at the acquisition date if the adjustment is probable and can be measured reliably.

#### Investments

Investments in equity shares which are publicly traded or where the fair value can be measured reliably are initially measured at fair value, with changes in fair value recognised in profit or loss. Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment.

Interest income on debt securities, where applicable, is recognised in income using the effective interest method. Dividends on equity securities are recognised in income when receivable.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

#### Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

#### Notes to the Financial Statements for the Year Ended 31 December 2019

#### Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. At each reporting date, stocks are assessed for impairment. If stocks are impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognised immediately in profit or loss.

#### Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

#### 3 Profit/loss before tax

Arrived at after charging/(crediting)

|                      | 2019   | 2018   |
|----------------------|--------|--------|
|                      | £      | £      |
| Depreciation expense | 34,029 | 33,309 |

### Notes to the Financial Statements for the Year Ended 31 December 2019

### 4 Staff numbers

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows:

|                            | 2019 | 2018 |
|----------------------------|------|------|
|                            | No.  | No.  |
| Administration and support | 3    | 3    |
| Sales                      | 31   | 32   |
|                            | 34_  | 35   |

#### 5 Tangible assets

|                        | Land and<br>buildings<br>£ | Furniture,<br>fittings and<br>equipment<br>£ | Other property, plant and equipment £ | Total<br>£ |
|------------------------|----------------------------|--|---------------------------------------|------------|
| Cost or valuation      |                            |  |                                       |            |
| At 1 January 2019      | 1,193,671                  | 156,650                                      | 147,455                               | 1,497,776  |
| Additions              | -                          | 10,795                                       | 16,240                                | 27,035     |
| Disposals              | H                          |  | (58,278)                              | (58,278)   |
| At 31 December 2019    | 1,193,671                  | 167,445                                      | 105,417                               | 1,466,533  |
| Depreciation           |                            |  |                                       |            |
| At 1 January 2019      | 515,818                    | 137,014                                      | 140,362                               | 793,194    |
| Charge for the year    | 19,735                     | 7,257  | 7,037                                 | 34,029     |
| Eliminated on disposal | _                          |  | (58,278)                              | (58,278)   |
| At 31 December 2019    | 535,553                    | 144,271                                      | 89,121                                | 768,945    |
| Carrying amount        |                            |  |                                       |            |
| At 31 December 2019    | 658,118                    | 23,174                                       | 16,296                                | 697,588    |
| At 31 December 2018    | 677,853                    | 19,636                                       | 7,093                                 | 704,582    |

Included within the net book value of land and buildings above is £658,118 (2018 - £677,853) in respect of freehold land and buildings.

### Notes to the Financial Statements for the Year Ended 31 December 2019

### 6 Investments in subsidiaries, joint ventures and associates

|  | 2019<br>£ | 2018<br>£   |
|--|-----------|-------------|
| Investments in subsidiaries Subsidiaries | 39,567    | 39,567<br>£ |
| Cost or valuation<br>At 1 January 2019   | _         | 39,567      |
| Provision                                |           |             |
| Carrying amount                          |           |             |
| At 31 December 2019                      | <u>-</u>  | 39,567      |
| At 31 December 2018                      | _         | 39,567      |

#### Details of undertakings

Details of the investments (including principal place of business of unincorporated entities) in which the company holds 20% or more of the nominal value of any class of share capital are as follows:

| Undertaking  | Country of incorporation | Holding            | Proportion of voting rights and shares held |        |
|--|--------------------------|--------------------|---|--------|
|  |                          |                    | 2019  | 2018   |
| Subsidiary undertakings  |                          |                    |   |        |
| The Waterlooville (Portsmouth) Golf Club<br>Ltd<br>Cherry Tree Avenue<br>Cowplain<br>Waterlooville | England and Wales        | Ordinary<br>shares | 98.75%                                      | 98.75% |
| PO8 8AP  |                          |                    |   |        |

The principal activity of The Waterlooville (Portsmouth) Golf Club Ltd is owning and renting land.

#### 7 Stocks

|                   | 2019    | 2018   |
|-------------------|---------|--------|
|                   | £       | £      |
| Other inventories | 15,235_ | 51,397 |

## Notes to the Financial Statements for the Year Ended 31 December 2019

| 8 Debtors                               |          |           |           |
|---|----------|-----------|-----------|
|   |          | 2019<br>£ | 2018<br>£ |
| Trade debtors                           |          |           | 1,308     |
| Other debtors                           |          | 25,339    | 5,253     |
| Prepayments                             | _        | 411,344   | 33,809    |
| Total current trade and other debtors   | =        | 436,683   | 40,370    |
| 9 Creditors                             |          |           |           |
|   |          | 2019      | 2018      |
|   | Note     | £         | £         |
| Due within one year                     |          |           |           |
| Loans and borrowings                    | 10       | 54,276    | 13,053    |
| Trade creditors                         |          | 20,662    | 35,379    |
| Amounts due to related parties          |          | 2,009     | 2,009     |
| Social security and other taxes         |          | 11,440    | 24,965    |
| Other payables                          |          | 313,580   | 307,352   |
| Accrued expenses                        |          | 28,636    | 28,882    |
| Deferred income                         | -        | 21,333    | 21,333    |
|   | <u>-</u> | 451,936   | 432,973   |
| Due after one year                      |          |           |           |
| Loans and borrowings                    | 10       | 520,443   | 65,721    |
| Other non-current financial liabilities | _        | 50,148    | 71,371    |
|   | =        | 570,591   | 137,092   |
| 10 Loans and borrowings                 |          |           |           |
| To Down and portornings                 |          | 2019      | 2018      |
|   |          | £         | £         |
| Non-current loans and borrowings        |          |           |           |
| Bank borrowings                         |          | 467,959   | -         |
| Other borrowings                        | -        | 52,484    | 65,721    |
|   | <u>.</u> | 520,443   | 65,721    |
|   |          | 2019<br>£ | 2018<br>£ |
| Current loans and borrowings            |          | *         | ساد       |
| Bank borrowings                         |          | 24,594    | -         |
| Bank overdrafts                         |          | 16,445    | -         |
| Other borrowings                        | _        | 13,237    | 13,053    |
|   | •        | 54,276    | 13,053    |
|   | -        |           |           |

### Notes to the Financial Statements for the Year Ended 31 December 2019

### **Bank borrowings**

The bank loan is denominated in Sterling with a nominal interest rate of 3.67%, and the final instalment is due on 31 July 2034. The carrying amount at year end is £467,969 (2018 - £Nil).

Natwest Bank plc have a legal charge over the assets of the company.

### 11 Controlling party

The ultimate controlling party is its members.

**Management Information** 

for the Year ended 31 December 2019

The following pages have been prepared for information purposes only and have not been subject to an audit.

The following pages have been prepared to enable the members to obtain a more detailed understanding of the years results.

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### **Company Information continued**

The members who have served during the year are as follows:

01/01/2019 - 09/03/2019

10/03/2019-31/12/19

President:

R Barlow

R Barlow

Captain:

B Purdy

A Hadfield

Vice Captain:

A Hadfield

S Murray

**Management Committee:** 

M Pinhorn (Chairman)

M Pinhorn (Chairman)

K Clements J Stone D Wilson J Anderson B Purdy J Stone D Wilson

J Anderson A Potter (Co-opted) J Anderson A Potter N Wilkinson

S Murray

K Smith

Waterlooville Golfers Limited

Income and expenditure account for the Year Ended 31 December 2019

|                                  | Sch | 2019<br>£ | 2018<br>£ |
|----------------------------------|-----|-----------|-----------|
| Income                           |     |           |           |
| Bar account surplus              | 1   | 58,868    | 78,528    |
| Catering account surplus         | 2   | 19,114    | 26,205    |
| Competition surplus              | 3   | 5,801     | 5,551     |
| Pro shop account deficit         | 4   | (11,679)  | (29,190)  |
| Hire account surplus             | 5   | 7,805     | 6,839     |
|                                  |     | 79,909    | 87,933    |
| Subscriptions                    |     | 601,321   | 539,274   |
| Entrance fees                    |     | 9,410     | 1,400     |
| Locker rents                     |     | 545       | 6,682     |
| Green fees                       |     | 60,256    | 63,747    |
| Social events                    | 6   | (97)      | (151)     |
| Rent received                    |     | 7,800     | 8,313     |
| Room hire                        |     | 7,161     | 4,373     |
| Recovered funds                  |     | -         | -         |
| Sundry income                    |     | 3,089     | 1,516     |
| Bank deposit interest receivable |     | 1,204     | 159       |
|                                  |     | 770,598   | 713,247   |
| Expenditure                      |     |           |           |
| Establishment and general        | 7   | 438,781   | 418,371   |
| Staff remuneration               | 8   | 271,902   | 256,877   |
| Irrecoverable input VAT          |     | 28,747    | 26,481    |
| Depreciation                     | 9   | 15,544    | 32,264    |
|                                  |     | 754,974   | 733,994   |
| Surplus before taxation          |     | 15,624    | (20,747)  |
| Taxation payable                 |     | -         | -         |
| Surplus after taxation           |     | 15,624    | (20,747)  |

|                            |       | 2019<br>£           |       | 2018<br>£           |
|----------------------------|-------|---------------------|-------|---------------------|
| 1 Bar Account              |       | -                   |       | -                   |
| Sales                      |       | 260,286             |       | 271,883             |
| Cost of Sales              |       |                     |       |                     |
| Opening stock<br>Purchases |       | 14,139<br>95,793    |       | 13,996<br>97,186    |
| Closing stock              |       | 109,932<br>(11,799) | _     | 111,182<br>(14,139) |
|                            | •     | 98,133              | _     | 97,043              |
| Gross profit               | 62.3% | 162,153             | 64.3% | 174,840             |
| Direct Expenses            |       |                     |       |                     |
| Staffremuneration          |       | (101,935)           |       | (94,647)            |
| Stocktaking                |       | (1,350)             |       | (1,665)             |
| Surplus                    |       | 58,868              | =     | 78,528              |

|                    |       | 2019<br>£ |       | 2018<br>£ |
|--------------------|-------|-----------|-------|-----------|
| 2 Catering Account |       | _         |       | -         |
| Sales              |       | 182,883   |       | 177,529   |
| Cost of Sales      |       |           |       |           |
| Opening stock      |       | 3,289     |       | 3,253     |
| Purchases          |       | 71,072    |       | 71,798    |
|                    | _     | 74,361    | _     | 75,051    |
| Closing stock      |       | (3,436)   |       | (3,289)   |
|                    | _     | 70,925    | _     | 71,762    |
| Gross profit       | 61.2% | 111,958   | 59.6% | 105,767   |
| Direct Expenses    |       |           |       |           |
| Staff remuneration |       | (92,394)  |       | (79,007)  |
| Stocktaking        |       | (450)     |       | (555)     |
| Surplus            | =     | 19,114    | =     | 26,205    |

| 3 Competition surplus                       | 2019<br>£        | 2018<br>£       |
|---|------------------|-----------------|
| Internal                                    |                  |                 |
| Entrance fees<br>Less : Prizes and expenses | 4,641<br>3,529   | 6,379<br>4,397  |
|   | 1,112            | 1,982           |
| External                                    |                  |                 |
| Entrance fees<br>Less: Prizes and expenses  | 22,181<br>17,492 | 12,251<br>8,683 |
|   | 4,689            | 3,569           |
|   |                  |                 |
| Competition surplus                         | 5,801            | 5,551           |

|                            |       | 2019<br>£                  |       | 2018<br>£                   |
|----------------------------|-------|----------------------------|-------|-----------------------------|
| 4 Pro Shop Retail Account  |       |                            |       |                             |
| Sales                      |       | 105,336                    |       | 105,697                     |
| Cost of Sales              |       |                            |       |                             |
| Opening stock<br>Purchases |       | 33,969<br>45,744<br>79,713 | _     | 26,101<br>99,837<br>125,938 |
| Closing stock              |       | 79,713                     |       | (33,969)                    |
|                            | _     | 79,713                     |       | 91,969                      |
| Gross profit               | 24.3% | 25,623                     | 13.0% | 13,728                      |
| Direct Expenses            |       |                            |       |                             |
| Staff remuneration         |       | (37,302)                   |       | (42,917)                    |
| Deficit                    | =     | (11,679)                   | =     | (29,190)                    |

| 5 Hire Account | 2019<br>£ | 2018<br>£ |
|----------------|-----------|-----------|
| Sales          | 15,628    | 12,343    |
| Cost of Sales  |           |           |
| Buggy Rental   | 7,823     | 5,505     |
| Surplus        | 7,805     | 6,839     |

| 6 Social Events                                    | 2019<br>£  | 2018<br>£      |
|--|------------|----------------|
| Income   | 10,902     | 6,625          |
| Less expenditure                                   | (10,999)   | (6,776)        |
|  | (97)       | (151)          |
| 7 Establishment and General                        |            |                |
| Rent   | 41,858     | 42,689         |
| Rates and water                                    | 48,433     | 39,900         |
| Light and heat                                     | 22,897     | 25,512         |
| Insurance  | 9,012      | 13,336         |
| Repairs and renewals - buildings                   | 36,230     | 41,656         |
| Repairs and renewals - course upkeep               | 44,915     | 32,850         |
| Repairs and renewals - course equipment            | 20,929     | 21,626         |
| Repairs and renewals - course improvements         | 17,105     | 10,751         |
| Repairs and renewals - sundry course costs         | 12,835     | 13,961         |
| Operating leases - mowers and course equipment     | 47,926     | 46,613         |
| Printing, stationery and advertising               | 18,968     | 18,603         |
| Telephone and postage                              | 2,983      | 8,110          |
| Computer software costs                            | <u></u>    | 1,934          |
| Laundry and cleaning materials                     | 11,963     | 10,614         |
| Professional retainer and green fee administration | 3,337      | -              |
| Cost of club entries in external competitions      | 2,195      | 2,321          |
| Donations  | -          | -              |
| Travelling   | 314        | 874            |
| Sundry expenses                                    | 9,925      | 14,779         |
| Sky television subscription                        | 9,324      | 7,307          |
| Captains allowance                                 | 4,622      | 5,565          |
| Waste disposal and pest control                    | 4,531      | 3,904          |
| Entertainment licences                             | 2,390      | 1,113          |
| Introduction of new members incentive scheme       | 600        | 225            |
| Subscriptions                                      | 10,115     | 5,645          |
| Legal and professional charges                     | 7,005      | 5,453          |
| Accountancy and audit                              | 8,500      | 22,138         |
| Hire purchase interest                             | -          | 724            |
| Bank loan interest                                 | 23,263     | 3,847          |
| Other interest payable                             | -<br>7.725 | 0.211          |
| Bank charges                                       | 7,725      | 8,311          |
| Staff training Office equipment him                | 1,803      | 3,363          |
| Office equipment hire                              | 5,082      | 3,570<br>1,090 |
| Bar and catering equipment hire                    | 1,998      | 1,080          |
|  | 438,781    | 418,371        |

|                                   | 2019<br>£ | 2018<br>£ |
|-----------------------------------|-----------|-----------|
| 8 Staff Remuneration              |           |           |
| Secretarial                       | 89,822    | 86,317    |
| Green keepers                     | 154,150   | 145,700   |
| Cleaners                          | 20,726    | 20,328    |
| Pension contributions             | 7,204     | 4,533     |
|                                   | 271,902   | 256,877   |
| 9 Depreciation                    |           |           |
| Furniture, fittings and equipment | 6,343     | 5,626     |
| Office equipment                  | 915       | 952       |
| Course equipment                  | 7,037     | 6,993     |
| Clubhouse and course extension    | 19,735    | 19,738    |
| Profit on disposal of fixed asset | (18,486)  | (1,045)   |
|                                   | 15,544    | 32,264    |

### Cash flow statement for the Year Ended 31 December 2019

|        |   |                                    | £                             | £        |
|--------|---|------------------------------------|-------------------------------|----------|
| Profit | per accounts before tax   |                                    |                               | 15,624   |
| Add    | Depreciation  |                                    | 34,030                        |          |
|        | Interest payments HP interest   | -                                  | 23,263                        |          |
|        |   | _                                  |                               | 57,293   |
|        |   |                                    |                               | 72,917   |
| Less   | Decrease in stock Increase in debtors Bank loan repayments Decrease in creditors                              | (4,837)                            | (36,162)<br>396,311<br>43,483 |          |
|        | Decrease in subscriptions in advance Increase in accruals Increase in deferred income                         | 15,237<br>(4,387)<br>(22,688)      | 45,465                        |          |
|        | Increase in bank loan<br>Deccrease in loans from members  | (80,010)<br>(1,675)                | (506,375)                     |          |
|        | Bank loan repayments<br>Members loan repayments   | 2,360                              | 19,534<br>14,162              |          |
|        | Finance lease repayments Proceeds from sale of fixed assets Purchase of fixed assets Finance lease repayments | 7,043<br>(6,500)<br>7,877<br>7,043 | 0<br>27,035                   |          |
|        |   |                                    |                               | (42,012) |
| Increa | ase in cash and cash equivalents  |                                    |                               | 114,929  |
|        | Balance of cash and cash equivalents at beginning of the p  | eriod                              |                               | 139,164  |
|        | Increase in cash and cash equivalents   |                                    |                               | 114,929  |
|        | Balance of cash and cash equivalents at end of the period   |                                    | <u></u>                       | 254,093  |