| | FORECAST 2021/2022 | | BUDGET 2022/2023 |
|-----------------------|-----------------------|-----|---------------------|
| SALES | | | |
| SUBSCRIPTIONS | 383,700 | | 415.000 |
| BAR SALES | 91,400 | | 95,000 |
| COFFEE SALES | 1,800 | | 2,000 |
| GREEN FEE INCOME | 90,500 | | 92,000 |
| OTHER INCOME | 51,000 | (1) | 17,500 |
| | 618,400 | | 621,500 |
| PURCHASES | | | |
| BAR PURCHASES | 45,700 | | 47,500 |
| COFFEE PURCHASES | 1,330 | | 1,350 |
| OTHER PURCHASES | 31,875 | (2) | 2,000 |
| | 78,905 | | 50,850 |
| | | | |
| DIRECT EXPENSES | | | |
| ADVERTISING & MISC | 3550 | | 3,600 |
| | 535,945 | | 567,050 |
| <u>OVERHEADS</u> | | | |
| HOUSE/ADMIN WAGES | 87,660 | | 91,100 |
| UTILITY COSTS | 32,700 | (3) | 59,000 |
| GENERAL RUNNING COSTS | 90,920 | | 90,820 |
| GREEN WAGES | 149,500 | | 153,000 |
| GREEN EXPENSES | 50,100 | | 62,000 |
| CHEER EXILENSES | 30,100 | | 02,000 |
| PROFESSIONAL FEES | 49,000 | | 49,000 |
| BANK CHARGES | 6,300 | | 6,300 |
| PROJECT | 5,750 | (4) | |
| | 471,930 | | 511,220 |
| | | | |
| DEPRECIATION | 45,000 | | 50,000 |
| | | | |
| NETT PROFIT | 19,015 | | 5,830 |

⁽¹⁾ Other income includes Sponsorship for Course Signage and £18,000 of Government Grants

⁽²⁾ Other purchases include payment for course signage

⁽³⁾ Utility costs are reduced under the Business Rates Relief Scheme due to Covid.

⁽⁴⁾ Money available from members who paid their full subscriptions for a special project.