

## MINEHEAD & WEST SOMERSET GOLF CLUB

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## MINUTES OF THE MANAGEMENT COMMITTEE MEETING HELD THURSDAY 22<sup>RD</sup> FEBRUARY 2018

**Present:** A Ridgeway (AR), A Bissell (AB), M Swallow (MS), D Hayhoe (DH), J Fulwell (EJF), K Luckett (KL), D Compton (DC), L Davis (LD), S Archer (SA) (part of meeting)

Apologies: T Bowden (TB)

Matters Arising - All matters arising from the previous minutes had been dealt with.

**Bar and Catering Manager's Update** - SA provided an update of the performance of the bar and catering function. It is nearly a month since he took over the management of both departments and positive steps have been taken into reducing the staff costs associated with both, and an improvement in the offering with a view to increasing profitability.

Georgie Everett is leaving the Club to take up a new position. The MC, on behalf of the Club, would like to thank her for her hard work in the kitchen and wish her well in her future.

It will be a busy month in the Clubhouse over the coming weeks with events such as the Marcus Trescothick Benefit Dinner and Golf Day, the Opens Week and the Fawlty Towers evening. It is however with regret that the MC has taken the decision to cancel the Club's Annual Dinner due to lack of support.

An update of the Marketing Groups activity was also provided under this section including the possibility of offering a "Lifestyle" membership option, as well as an update on some of the marketing initiatives that are taking place. SA then left the meeting.

**Finance Report** - AB provided an update on the Club's financial position. The update for January 2018 shows a further improvement in reducing our deficit position for the current financial year; an improvement in the month of £2,500. Our budget variance for the 13-month period is now £29,000 against the original target deficit of £6,800, therefore an overall deficit of nearly £36,000. The previous forecast deficit of £50,000 set against the use of VAT funds has been reduced to £40,000 by the end of March.

Improvements this month include bar net profit by £1,300 and catering (now in surplus for the first time) has improved by £1,600. Rob Barrett has continued to keep his spending as tight as possible, improving by £1,600, much of this due to machine maintenance. A good month for clubhouse repairs with no significant costs. In the administration section of our budget, insurance is underspent with a lower premium at the renewal date of 31 January 2018. This saving will be offset by higher costs required by the insurers on Health and Safety and security alarms. The main loser this month is lower green fees by a significant amount of £3,100.

<u>Course Report</u> - DC provided an update. Coastal erosion is still of concern. The Environment Agency are undertaking remedial works at the beach area near the Club in two phases, starting in the next financial quarter. Phase 1 is from the slipway to the first groyne (alongside the 18th Green). Extra material is available, and the EA will undertake works to support the path at the 12th tee whilst they are working in

the area. This is not going to strengthen or replace any other part, i.e. 17th or 16th. There is no long-term plan or funding to protect the course. The MC will continue dialogue with the EA.

The Club have engaged the services of a third party to assist with the landfill planning application and to start the process of bringing soil onto the Course. This is a potentially lucrative project which could protect the medium term financial position of the Club but could also result in significant extra work for our greens staff. The MC will continue to work towards bringing this important source of income into the Club.

<u>Premises Report</u> - EJF provided an update. Replacement windows will be put in the dining room adjacent the old car park, this work will take place in April 2018. Quotes are still being sought for the replacement of the septic tank, there is a possibility that we could connect to the mains sewerage but we are awaiting an idea of the cost of this. An alarm system needs to be installed in the Greenkeepers compound area to satisfy our insurers.

<u>AOB</u> - The Juniors' section was discussed. The MC will continue to support the Junior coaching and the Captain elect stated that he would be willing to allow some fund raising for this section to take place during his Captain's year. This was the last MC to be attended by Lady Captain Lesley Davis; the Chairman wished Lesley all the best and thanked her for her valuable input whilst serving on the Committee.

Date of next meeting - Thursday 29<sup>th</sup> March 2018 at 6pm.