

SPGC Treasurers Report to end of April 2018

Trading Profit YTD stands at £597k v £708k (2017)

Net Profit stands at **£26k loss** v £41k profit (2017) – 2017 included £72k of the VAT refund (which was our part after tax and fees) so without this we would have been also trading on a net loss of circa £30k in 2017.

That said without the VAT refund we would not have spent on some of the areas such as the Dining room so the Board are not concerned at this point as it was needed and now we have the Dining Room the club deserves.

The How's and Why's

Net Income

Subs, Green Fees, Social - £520k v £541k (2017) – Year on Year Subs £5k down, Social flat and Green Fees are considerably down year on year at £55k v £71k (2017). In in-depth analysis exercise is currently being undertaken and findings will be reported when finished.

Buggy Hire, Lockers, Bank Interest, Rent - £33.5k v £34k (2017) – Buggy Hire down by £1k year on year and less bank interest but Snookers up (so replacing the table with a smoothie bar has been cancelled) and a bit for credit charges.

Bar - £32k v £41k (2017) – We took in more in card receipts (good barometer of member engagement) but less in cash receipts (less functions during refurb), spent less on purchasing stock but overheads went up £2k on sundry bar expenses, £5k on wages and NI. I'd like to understand the purchase stock movements a bit better and sickness cover accounts for the rise in salary. All in all very pleased, well done Bar Manager and GM.

Catering/Room Hire - £11k v £18k (2017) – £4.5k in franchise fees, £11k in room hire both down on 2017 and this was expected as members used the franchise less, the dining hall and kitchen were closed at periods for refurb and room hire was also affected by just not having the dining and kitchen that people want/expect for what we were charging. Moving forward it would be great to see much more communication between prospective clients, the catering team and the management. There's opportunities to continue to add flexibility so let's continue to be dynamic in our ideas and communication. Diners club, Wedding Fairs, Sunday singers, negotiated fees. Let's keep the ideas coming.

Expenditure

Course - £255k v £288k (2017) – Machinery repairs down £7k, general repairs and maintenance down £8k – Richard and the crew are performing above all expectations and doing this whilst down a member of staff. Keeping a really good eye on budget for the members. As a Board we will continue to ensure that the remuneration package for these vital employees and key assets to SPGC is monitored and addressed.

House - £155k v £146k (2017) – GM/House Director good control of costs (and some great in house help from members) feeding through to bottom line. The increase is in line with wages & national ins as Keith is now in full flow as a great addition to the family. Light and heating up year on year, water rates up and insurance up all unavoidable. Sky and BT Sports also figures within House (at £491 Sky and £238 BT per month) also with everything from patio plants to waste collection. There's been a lot of work inside our great club house but the work was necessary, appreciated and accounted for.

Administration – £177k v £199k – an excellent set of figures covering the administration side of SPGC from the stamps we buy to the advertising we pay for. Even allowing for £6k less in irrecoverable VAT that's £16k less than 2017 – now this figure will be shaved a bit more for the next report as we've finally got our Captain to stop spending his own money and to use the grant he's entitled to but all in all excellent figures from our General Manager and his team.

In Summary

At the beginning of this year Steve, Claire and I looked at expected income and outgoings and the figure we are currently at is not a surprise. We will as a Board, with the help of the Office, bar management and staff, Catering Team and the Green staff continue to keep a close eye on costs and income opportunities.

As members if we do our part from repairing our divots, choosing SPGC for our functions and promoting the positives of membership of SPGC we will all prosper together.

Jason T Derham, Treasurer SPGC